

# Tax planning



Tax planning is an essential component of the comprehensive wealth planning process. Investors need to consider the tax implications of their investments, business ventures, retirement accounts, and legacy portfolios. Vanguard Personal Advisor Services can provide you access to tax professionals who can consult with you to discuss tax-efficient strategies and best practices that can help preserve your wealth.

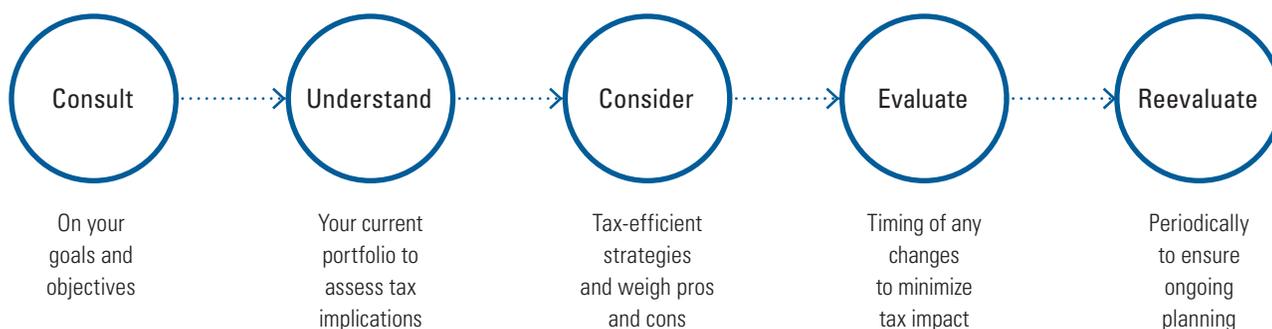
## Why focus on tax planning?

- Aligns your wealth management plans with your financial goals.
- Creates opportunities for tax efficiency.
- Minimizes the tax impact of your wealth plan.
- Assesses the impact on your plan as tax rules change.
- Helps preserve your assets for future generations.
- Offers confidence and peace of mind in the planning process.

## An integrated, customized approach

As part of Vanguard Personal Advisor Services, Vanguard tax professionals collaborate with your Vanguard financial advisor and estate planning professionals to broadly assess your portfolio. Our team works with you on an ongoing basis to understand your goals and objectives and make suggestions to maximize tax efficiency. As tax laws change, we can proactively consult to take advantage of opportunities that promote your goals and objectives.

Our consulting process may look like this, depending on your situation:



Here's a sample of the services Vanguard tax professionals offer to support your comprehensive planning:



### Personal tax consulting

We partner with you on an ongoing basis throughout your financial life to understand your goals and objectives and suggest tax-efficient solutions. Whether it's the initial transition of a portfolio to Vanguard, a life-stage shift, or changes to the external legislative environment, we can proactively consult with you to present options to manage taxes effectively and efficiently, now and in the future.



### Charitable strategies

Whether you are charitably inclined or want to use charitable strategies to reduce taxes, we help you identify your giving goals and the causes you wish to support. Next, we consider the way you gift—through cash, appreciated securities, qualified charitable distributions, or a combination thereof. We also take your preferred contribution method into account, whether that's giving directly or through donor-advised funds, foundations, or charitable trusts. We consult on how the tax rules may impact your plan to maximize and time your gift accordingly.



### Roth IRAs

Many investors have significant retirement holdings. If you anticipate higher income taxes in the future for you and your family, it may be to your advantage to consider a Roth conversion. We can help you evaluate the potential considerations of Roth IRAs to maximize your wealth and minimize taxes over the long term.



### Gifting strategies

Gifting is an important strategy if your goal is to benefit your heirs during your lifetime and possibly reduce the amount of your estate that will be subject to taxes upon your passing. We can help you consider an array of options, including annual exclusion gifts, education savings, and charitable contributions—all with tax minimization in mind.



### Equity compensation

Some investors may receive part of their compensation in equities, such as stock options, restricted plans, and performance-related awards, which can be challenging to manage and coordinate. We can help you evaluate the value of each of these tranches to determine the best time and strategy to reduce any concentrated positions.



### Trusted advisor collaboration

At Vanguard, wealth and estate and tax planning professionals work with your financial advisor as an integrated team to consult on your wealth management plan in relation to your goals and objectives. In addition, we can collaborate with your external trusted advisor, including attorneys, certified public accountants, plan administrators, or the legal team at your current employer, to run projections and optimize your planning.

## See what partnering with a Vanguard advisor could mean for you

Call your relationship team for more information.

Advice services are provided by Vanguard Advisers, Inc., a registered investment advisor, or by Vanguard National Trust Company, a federally chartered, limited-purpose trust company.

The services provided to clients who elect to receive ongoing advice will vary based upon the amount of assets in a portfolio. Please review the *Form CRS and Vanguard Personal Advisor Services Brochure* at [vanguard.com/vpasbrochure](http://vanguard.com/vpasbrochure) for important details about the service, including its asset-based service levels and fee breakpoints.

© 2020 The Vanguard Group, Inc. All rights reserved.

PASTAPLP 112020